

National Polymer Industries Limited. (DSE : NPOLYMAR)

Current Price (September 05, 2013)	59.60
Total Number of Share (mn)	10.63
Free Float (%)	77.3%
Forward PE – NPOLYMAR	28.38
Trailing PE – NPOLYMAR	91.53
Forward PE – Engineering sector	23.77

* Based on earnings of Q3, 2013

Financials (BDT mn)	2011	2012	Q3, 2013* (Unaudited)
Net Revenues	881	904	925
Gross Profit	158	173	163
Operating profit	88	100	84
Net Profit after tax	21	21	17
Total Assets	892	906	1,121
Total equity	352	373	390

*Year ends on June 30

Per share (BDT)	2011	2012	Q3, 2013 (Unaudited)
Restated EPS	1.93	2.01	1.58
Restated NAVPS	33.08	35.08	36.66

Growth (%)	2011	2012	Q3, 2013 (Unaudited)
Net Revenues	21%	3%	41%
Net Profit after tax	5%	4%	34%

Others	2011	2012	Q3, 2013 (Unaudited)
Gross Profit Margin	18%	19%	18%
Operating profit margin	10%	11%	9%
Net profit margin	2%	2%	2%
ROA	3%	2%	1%
ROE	6%	6%	4%
Stock Dividend	15%	15%	-
Cash Dividend	0%	0%	-

Terminologies

Free Float : % of total shares not owned by Sponsors/ Directors, and Govt.

Forward PE: Based on Annualized Earnings of the latest declared quarter

Trailing PE: Based on Latest 12 Months Earnings

Company Profile

National Polymer Industries Limited (NPOLYMAR) is a uPVC (unplasticized polyvinyl chloride) pipe manufacturers in the country. It was established in 1987 as a public limited company. Later in 1993, the company was listed in DSE. NPOLYMAR was floated also in CSE, two years later in 1995.

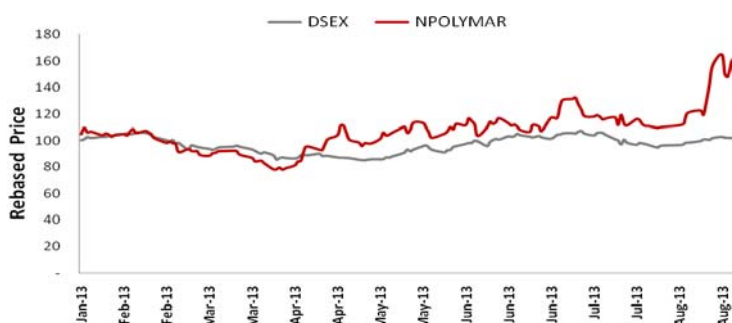
Key Revenue Drivers & Company Insight

NPOLYMAR is concentrated in manufacturing and marketing of uPVC pipes and other relevant articles, like hand pump, fittings solvent cement etc.. Sales grew 3% in 2012, as against a 21% growth in the year before. Business was slow for the company in the stipulated period due to fluctuation in the price of raw material, devaluation of local currency and inadequate procurement from government and other institutional sectors. However, sales attained much momentum in the running year securing a 41% YoY growth.

Financial Performance

Keeping in line with a 5% growth in revenue, profit increased by 4% in 2012. Gross, Operating and Net Profit Margin remained relatively stable at 19%, 11% and 2%. High administrative costs and interest expense put pressure on the margins and kept them low, during the period. In 2012, ROA & ROE stayed at 2% and 6%, respectively. Stable margins were observed in Q3, 2013, as well. However, profit increased by 34% riding on a 41% growth in the top line.

Recently, the company has reported net profit after tax (excluding non-controlling interest) of BDT 16.75 million with EPS of BDT 1.58 for the period of nine months (July 12- March 13) as against BDT 12.48 million and BDT 1.17 respectively for the same period of the previous year.



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