

Navana CNG Limited (DSE : NAVANACNG)	
Current Price (July 18,2013)	78.00
Total Number of Share (mn)	57.11
Free Float (%)	57.3%
Forward PE – NAVANACNG	18.23x
Trailing PE – NAVANACNG	28.57x
Forward PE – Engineering sector	25.74 x

* Based on earnings of Q3, 2013

Financials (BDT mn)	2011	2012	Q3, 2013* (Unaudited)
Revenue	1,392	1,449	1,120
Gross Profit	605	522	428
Operating Profit	403	309	215
Net Profit After Tax	301	248	183
Total Asset	1,506	1,767	1,968
Total Equity	1,183	1,357	1,490

*Year ends on March 31

Source: Annual Reports of Navana CNG Limited

Per share (BDT)	2011	2012	Q3, 2013 (Unaudited)
Restated EPS	5.27	4.35	3.21
BVPS	20.71	23.76	26.10

Others	2011	2012	Q3, 2013 (Unaudited)
Gross Profit Margin	43%	36%	38%
Operating profit margin	29%	21%	19%
Net profit margin	22%	17%	16%
ROA	22%	15%	9%
ROE	29%	20%	12%
Stock Dividend	14%	15%	
Cash Dividend	18.8%	10%	

Source : Research, IDLC Investments Limited

Terminologies

Free Float : % of total shares not owned by Sponsors/ Directors, and Govt.
 Forward PE: Based on Annualized Earnings of the latest declared quarter
 Trailing PE: Based on Latest 12 Months Earnings

Company Profile

Navana CNG limited (DSE: NAVANACNG) was incorporated in April 2004 as a private limited company. Later in 2009, it was converted to a public limited company. The company was listed in both DSE and CSE in the same year.

The principal revenue generating activities of NAVANACNG includes, conversion of petrol and diesel driven vehicles to Compressed natural Gas (CNG) driven vehicles, operating CNG Re- fueling stations and other related services. The company has 10 conversion workshops, 18 CNG Re-fueling stations and 1 modern service workshop. It has two subsidiaries, namely Navana Engineering Limited and Navana Welding Electrode Limited.

Key Revenue Drivers & Company Insight

NAVANACNG observed 4% revenue growth in 2012, due to introduction of contribution from Navana Engineering in the top line. The core business unit Navana CNG which now contributes 96% of the company's total revenue remained almost flat in the stipulated period. Due to the industry wide sufferings from low gas pressure and load shedding problem, contribution from the main business line CNG Conversion was reduced by 47%, keeping the revenue of the company stagnant. High tariff on imported vehicles and restrictions of transport loan by financial institutions further aggravated the situation.

Due to rationing, CNG Re-fueling stations have to remain closed for about 3-5 hours a day. This put pressure on volume sales of the re-fueling stations. However, the increasing price of CNG has helped the firm attain a 62% growth in CNG Re-fueling business.

Financial Performance

Revenue grew by 4% in 2012 against a 1.7% growth in 2011. However, due to adverse business environment profit margins declined to a level where Gross, Operating and NPAT Margin stood at 36.0%, 21% and 17% against 43%, 29% and 22% in the previous year.

Recently, the company has reported net profit after tax (excluding non-controlling interest) of BDT 183.26 million with EPS of BDT 3.21 for the period of nine months (Apr 12- Dec 12) as against BDT 186.64 million and BDT 3.27 respectively for the same period of the previous year.



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